

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 01997 180854Z

11

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 062477

R 180751Z MAR 76

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 3311

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 1997

E.O. 11652: NA

TAGS: BEXP, GW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0195

2. 03/09/76

3. J. PETER BECKER

4. 428 GERMANY

5. I,A,M,

6A --

6B WOLFGANG KEGLER

6C ALFRED TEVES, ABTEILUNG WPF-2

GUERICKESTRASSE 7

D-6000 FRANKFURT/MAIN-ROEDELHEIM

7. CABLES: TEVES FRANKFURTMAIN

TEL: 0611-7603-721

TELEX: 04-13548

8. --

9. 101

9A DIRECT SALE

10. 34526XX NONTHEADED FASTENERS, EXCEPT AIRCRAFT

3452601 SOLID, UNDER 1/2" DIAMETER

3452602 SOLID, 1/2" DIAMETER AND OVER

3452603 TUBULAR AND SPLIT, INCLUDING RIVET CAPS

3452604 BLIND

3452621 PINS MACHINE TYPE, INCLUDING DOWEL, STRAIGHT,

GROOVED AND TAPER, CLEVIS TYPE, COTTER TYPE

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 FRANKF 01997 180854Z

AND ROLL SPRING TYPE.

LIMITED LIABILITY COMPANY FOUNDED QOPYM ITT SUBSIDIARY
SINCE 1971. STAFF: 1400. ANNUAL SALES IN EXCESS OF DM
900 MILLION. EXTENSIVE SALES AND DISTRIBUTION NETWORK
IN WEST GERMANY, EEC, AND EFTA COUNTRIES. PRODUCT LINE
FOR WHICH U.S. BUSINESS PROPOSALS ARE REQUIRED IS AUTOMOTIVE
BRAKES AND BOOSTERS. GERMAN COMPANY ENJOYS EXCELLENT
FINANCIAL AND BUSINESS REPUTATION. TOTAL VALUE OF ORDERS
ESTIMATED AT U.S. \$ 1 MILLION, UNDER THIS T.O.
PRIORITY HANDLING REQUESTED. THE ABOVE INDUSTRIAL PRODUCTS
ARE REQUIRED FOR SUBJECT COMPANY'S NEW U.S. MANUFACTURING
FACILITY IN THE STATE OF VIRGINIA. SUBJECT COMPANY WISHES
TO RECEIVE OFFERS WITH COMPLETE RANGE OF PRICES, PRODUCT
DESCRIPTIONS, FROM U.S. FIRMS FOR IMMEDIATE DELIVERY TO
SITE. EXCELLENT BUSINESS PROSPECT. LEHMANN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976FRANKF01997
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760102-0597
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760348/aaaabpss.tel
Line Count: 76
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: wolfsd
Review Comment: n/a
Review Content Flags:
Review Date: 25 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25 JUN 2004 by chengls>; APPROVED <08 SEP 2004 by wolfsd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, GE
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006